

ANESTHESIOLOGY

FOR HOSPITALS

OUR HIGHLIGHTS

WHY WE ARE UNIQUE

- Offering confidential open-book proposals (includes anesthesia revenue forecast, staffing expense and staffing model).
- Our experience with transitioning and implementing an anesthesia team even in crisis situations where immediate coverage is needed.
- Providing a locally-recruited and dedicated anesthesia team to your facility.
- Being a sustaining Grand Patron of the Anesthesia Patient Safety Foundation (APSF), second only to the American Society of Anesthesiologists (ASA).
- Imparting patient-friendly payor contracts leveraged by our annual case volume, national payor contracts and ability to negotiate anesthesia services all improving anesthesia revenue on behalf of our hospital partner.
- Our hospital partner's references.

OUR OFFERING

CLOSED-MODEL/TEAM ANESTHESIA

- Anesthesiologists will medically manage Certified Registered Nurse Anesthetists (CRNAs) performing cases (typically a self-covering practice – reducing need for locum coverage and recruited from existing team).
- Corporate medical director will oversee an appointed onsite medical director.
- Vice president of operations supervises the nonclinical responsibilities of anesthesia practice including scheduling team, covering vacations, attending monthly meetings and implementing any changes made after executing original contract.
- Onsite/regional practice administrator (nonclinical) assists with any billing or staffing issues.
- Billing is self contained within the anesthesia practice thereby minimizing any impact to hospital administration.



OUR PARTNERS (as of January 2008)

OVER 60 FACILITY PARTNERS

- University of Florida/Shands Hospital Endoscopy Center
- Baptist Healthcare System (Pensacola, Florida)
- Sentara Careplex (Hampton, Virginia)
- John Randolph Medical Center, Hopewell, Virginia – nine years

AHP

Anesthesia Healthcare Partners

NEXT STEPS

1. Contact Timothy Beisner, vice president of marketing, by calling 800-945-6133 or by e-mail at timothy@ahphealthcare.com.
2. Submit a completed questionnaire to receive a service agreement with revenue and expense forecast.
3. If you find the terms acceptable, host a confidential onsite presentation and tour.
4. Review our service agreement and check our references.
5. Agree upon a start date to provide anesthesia with an AHP team.

AHP

Anesthesia Healthcare Partners

IMPROVING PATIENT SATISFACTION

AND YOUR BOTTOM LINE

ADMINISTRATION BENEFITS

FINANCIAL STABILITY - Our proven, long-term success has provided us with a solid foundation for future growth.

- Offering quick implementations
- Recruiting of the best candidates
- Providing ongoing and dedicated support
- No startup cost
- Monthly open-book financial reporting
- Reducing your facility's risk

FEWER HEADACHES - We reply to surgical and administrative concerns of the anesthesia team.

- Supporting them strong medical directors
- Assigning dedicated practice managers
- Offering local recruiting
- Resulting in a seamless transition that fosters an over all team environment

INCREASED PROFITABILITY - Our proprietary "anesthesia-billing engine" typically allows our hospital partners the opportunity to improve their bottom line, related to anesthesia, by up to 20 percent. Hospital partners also benefit directly from our national presence and our economies of scale.

- Offering payor contract specialists
- Delivering proprietary data collection forms
- Efficiently processing claims
- Responding to patient inquiries



CLINICAL TEAM BENEFITS

SCHEDULING COLLABORATION - Our in-house anesthesia teams work hard to make sure that your facility's surgeons have the support needed for running the most efficient rooms possible.

- Publishing call schedules
- Providing consistent full-time physicians
- Assuring minimal locum coverage
- Attending clinical and all assigned meetings

FEWER WORRIES - We respond to both the surgical and administrative concerns of the anesthesia team.

- Resolving anesthesia service complaints
- Offering service-oriented providers
- Managing staffing needs to support facility values
- Meeting and/or exceeding all licensure, accreditation and regulatory standards

FOR MORE INFORMATION CONTACT TIMOTHY BEISNER, VICE PRESIDENT OF MARKETING, BY CALLING AHP'S TOLL-FREE NUMBER OR BY E-MAIL AT TIMOTHY@AHPHEALTHCARE.COM.